



## The Leader's Complete Coaching Skills Program

*"The Leader as Coach program equips participants with the skills to engage in conversations with openness, authenticity, and a non-judgmental attitude, promoting a human-centered culture."*

*Christina Bowen, Chief Well-being Officer, ECU Health*

### A COMPREHENSIVE LEADERSHIP COACHING PROGRAM

#### Program overview

This dynamic program is designed for healthcare leaders who desire to learn to coach and are ready to expand leadership skills and engage people in more meaningful ways. Learning key coaching skills conveys tools to shift the approach to better engage others. A highly experiential and practical approach builds on a partnership mindset, shifting leadership from old ways of managing to new ways of challenging people to play a bigger game for impact.

#### Learn a coaching model that gets results!

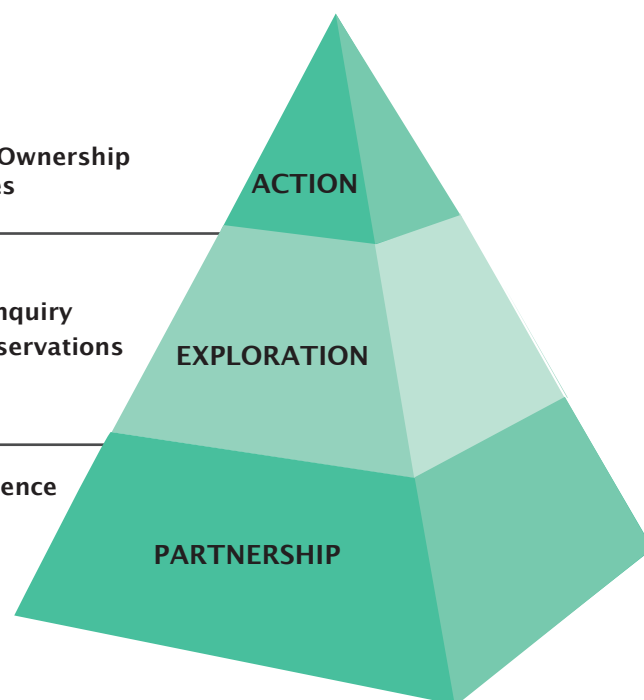
Pyramid's Leader as Coach can be the start of a significant shift in an approach to leadership. Participants will benefit directly from the skills derived in the workshop that are immediately transferable to practical applications for their teams.



Conveying Ownership  
of Outcomes

Reflective Inquiry  
Sharing Observations

Leader Presence  
Listening



#### Logistics

Leader as Coach virtual training will be delivered over 7 consecutive weeks in 2-hour sessions.

Classes meet on Wednesdays from 3 PM to 5 PM

<b>Upcoming Dates:</b>	Feb 4	March 4
	Feb 11	March 11
	Feb 18	March 18
	Feb 25	

The course is limited to 20 participants.

Fee: \$2,800/person

More details →



## Sample Agendas:

- Review core skills and expectations
- Discuss building a “culture of coaching”
- Practice presence
- Distinguish managing and coaching
- Introduction to the conventional model
- Coach demonstrations
- Review coach competency progression
- Practice sessions with observer feedback
- Uncover gaps – determine the commitment
- Listen comprehensively – skills and practice
- Learn to ask powerful questions
- Share what you sense and observe
- Plan for next right action
- Practice and observation
- Evaluate progress and codify a plan for using skills

## Participant Outcomes:

- Determine various roles of the corporate leader
- Distinguish the role of leader as coach
- Develop more effective partnerships
- Become present with others to fully hear them
- Build self-awareness and gain insights into others
- Practice an effective and proven conversational model
- Challenge others to take ownership of outcomes
- Unleash potential and inspire greatness
- Develop a plan for using a daily coach approach

## Organization Benefits:

- Improve the leader’s ability to identify and lead change through coaching
- Cultivate a coach approach to problem solving
- Shift and lift engagement – one team member, one conversation at a time
- Encourage accountability & ownership
- Convey skills in cost effective, scalable program

**To enroll, contact Barry Mitsch: [barry@pyramidresource.com](mailto:barry@pyramidresource.com)  
or [admin@pyramidresource.com](mailto:admin@pyramidresource.com)**

*“The Pyramid Resource Group’s HealthCare Leader as Coach program is a high energy, focused and engaging leadership workshop that builds a strong set of skills that experienced and first-time leaders can apply to bring out the BEST in those they lead.”*

Bob Rossilli, Chief Commerical Officer, Kedrion

*“I expected to learn a few ‘quick tips’ to support my leadership roles. I had no idea I’d be learning a completely different mindset and approach to motivating and guiding people in many different settings.”*

Healthcare Administrator



National Center for Healthcare Leadership