

# US Cooperative for International Patient Programs (USCIPP)

## 2022 Member Benefits Prospectus

NCHL

A Premier Program of the  
National Center for Healthcare Leadership

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US COOPERATIVE FOR INTERNATIONAL PATIENT PROGRAMS

## Premier Program Overview

The US Cooperative for International Patient Programs (USCIPP) is a consortium of American academic medical centers, hospitals, and health systems with international programs. USCIPP fosters peer-to-peer learning and organizational improvement through collaborative initiatives, the continuous and open sharing of knowledge and industry best practices, and the creation of platforms that empower program members to collectively achieve the consortium's primary goal of expanding global access to US expertise in high-quality healthcare. USCIPP represents American hospitals that have a focus on international business and includes many of the United States' preeminent institutions of medicine.

### JOIN USCIPP TODAY!

Email Alia Ibrahim, USCIPP's senior manager, at [uscipp@nchl.org](mailto:uscipp@nchl.org)

## 2021 USCIPP Members

- Ann & Robert H. Lurie Children's Hospital of Chicago
- Atrium Health
- Baptist Health South Florida
- Baylor St. Luke's Medical Center
- Boston Children's Hospital
- Brigham Health/Dana-Farber Cancer Institute
- Broward Health International
- Cancer Treatment Centers of America
- Cedars-Sinai
- Children's Hospital Los Angeles
- Children's Hospital of Philadelphia
- Children's Mercy Kansas City
- Children's National Hospital
- Cincinnati Children's
- City of Hope
- Cleveland Clinic
- Cook Children's Health Care System
- Dignity Health International
- Gillette Children's Specialty Healthcare
- Henry Ford Health System
- Hospital for Special Surgery
- Houston Methodist
- Indiana University Health
- Johns Hopkins Medicine International
- Keck Medicine of the University of Southern California
- Kennedy Krieger Institute
- Massachusetts General Hospital
- Mayo Clinic
- MD Anderson Cancer Center
- MedStar Georgetown University Hospital
- Memorial Healthcare System
- Memorial Hermann–Texas Medical Center & TIRR Memorial Hermann
- Memorial Sloan Kettering Cancer Center
- Moffitt Cancer Center
- Mount Sinai Health System
- Nationwide Children's Hospital
- New York University (NYU) Langone Health
- NewYork-Presbyterian
- Nicklaus Children's Hospital
- Northwell Health
- Northwestern Medicine
- Ochsner Health System
- Penn Medicine
- Rush University Medical Center
- Sharp HealthCare
- Stanford Medicine
- Texas Children's Hospital
- The James Cancer Hospital at The Ohio State University
- The Paley Institute at St. Mary's Medical Center
- The Shirley Ryan AbilityLab
- UChicago Medicine
- University Hospitals Cleveland Medical Center
- University of California, Los Angeles (UCLA) Health
- University of California, San Diego (UCSD) Health
- University of California, San Francisco (UCSF) Health
- University of Pittsburgh Medical Center (UPMC) and Children's Hospital of Pittsburgh of UPMC
- Washington University School of Medicine in St. Louis
- Yale International Medicine Program

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### Benefits At-A-Glance

| USCIPP MEMBERSHIP REQUIREMENTS AND BENEFITS  | Organizational Affiliate | Standard Member  | Premium Member   | Premium Plus Member  |
|--|--------------------------|--|--|--|
| Annual participation fee   | \$11,000                 | <p><b>\$6,000</b><br/>(without the International Patient Experience Initiative)</p> <p>OR</p> <p><b>\$9,000</b><br/>(with the International Patient Experience Initiative)</p> | <p><b>\$11,000</b><br/>(without the International Patient Experience Initiative)</p> <p>OR</p> <p><b>\$14,000</b><br/>(with the International Patient Experience Initiative)</p> | <p><b>\$15,000</b><br/>(without the International Patient Experience Initiative)</p> <p>OR</p> <p><b>\$18,000</b><br/>(with the International Patient Experience Initiative)</p> |
| Hospital, health system, academic medical center, or related entity owned or authorized by (a) US licensed and accredited healthcare provider(s) with a program or focus on providing care to international patients   |                          | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>  |
| Number of distinct geographic locations in which the organization has clinical facilities with international departments/programs (this does not include in-country representatives or standalone, out-of-country offices not attached to clinical facilities) | 0                        | 1  | 1  | >1   |

|   |  |  |                 |   |
|---|--|--|-----------------|---|
| <p>Professional association, academic society, or other non-provider organization with a stated mission aligned with USCIPP's goal of expanding global access to US expertise in high-quality healthcare; this category is not open to hospitals, health systems, academic medical centers, or related entities, and determinations of eligibility are ultimately made at the discretion of USCIPP's Advisory Council</p> | <input checked="" type="checkbox"/>  |  |                 |   |
| <p>Commits as a condition of membership to the timely completion of the annual USCIPP member benchmarking survey (by default, all new USCIPP members join at the Standard level of membership but are eligible to upgrade to Premium membership upon completion of the survey – even in their first year)</p>   | <p>Not required, but USCIPP will offer a modified benchmarking survey that captures international revenue and healthcare services export information</p> | <p>Required (new USCIPP members are highly encouraged to complete the survey as soon as possible after joining to be able to access the resultant benchmarking reports; if the benchmarking survey is not completed within the first year of membership, a \$3,000 penalty will be added to the membership fee upon the next annual renewal)</p> | <p>Required</p> | <p>Required</p>   |
| <p>Organization may fill out multiple benchmarking surveys if they have clinical facilities with international departments/programs located in geographically distinct locations</p>  | <p>N/A</p>   | <p>No</p>  | <p>No</p>       | <p>Yes (members that submit multiple surveys representing international department/program data from geographically distinct clinical facilities may purchase an additional Qlik Sense license if they wish to benchmark separately from their main campus)</p> |

|   |                                     |                                     |                                     |                                     |
|---|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| New member/affiliate onboarding support, including a new member orientation and custom connections to current members   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | N/A                                 | N/A                                 |
| Access to the member portal, which provides USCIPP member organization contact information, educational articles, and information about upcoming events             | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Inclusion/participation in the USCIPP listserv for exchange of best practices, networking, collaboration, and international business development opportunities      | Unlimited                           | Unlimited                           | Unlimited                           | Unlimited                           |
| Eligibility to participate in fee-based international business development events organized by USCIPP   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Complimentary registrations for the in-person USCIPP member meeting, which usually coincides with NCHL's annual Organizational and Leadership Excellence Conference | 1                                   | 1                                   | 3                                   | 3                                   |
| Access to additional fee-based registrations to the USCIPP annual meeting, as available   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Organizational directory listing on the <a href="http://nchl.org/uscipp">nchl.org/uscipp</a> website and member portal  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

|  |  |  |  |  |
|--|--|--|--|--|
| Inclusion/participation in activities or initiatives whereby USCIPP collectively engages with key industry stakeholders – both public and private – on behalf of the membership and under guidance from the Advisory Council | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>  |
| Access to the benchmarking data session at USCIPP's annual meeting and benchmarking data reports   | Contingent upon completion of a modified USCIPP benchmarking survey that captures international revenue and healthcare services export information | Contingent upon completion of the annual USCIPP member benchmarking survey                                 | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>  |
| Business intelligence: opportunity to propose topics to USCIPP's Benchmarking & Research Subcommittee for more in-depth study  |  |  | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>  |
| Business intelligence: first access to business intelligence & research deliverables and work products, including in-depth market analysis (12-month embargo period otherwise)   | <input checked="" type="checkbox"/>  |  | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>  |
| Business intelligence: access to the USCIPP self-service Qlik Sense data dashboard tool  | Usage fee waived if international revenue and healthcare services export data are supplied   | Does not include international market analytics functionality, and a one-time usage fee of \$2,000 applies | Usage fee waived for one dashboard license; additional licenses may be purchased for a usage fee of \$2,000 each | Usage fee waived for one dashboard license; additional licenses may be purchased for a usage fee of \$2,000 each |
| Access to the USCIPP International Healthcare Monthly Digest/Market Insights Newsletter (12-month embargo period otherwise)  | <input checked="" type="checkbox"/>  |  | <input checked="" type="checkbox"/>  | <input checked="" type="checkbox"/>  |

|  |                                     |  |   |   |
|--|-------------------------------------|--|---|---|
| Access to the USCIPP International Healthcare Collaborations Dashboard/Map         | <input checked="" type="checkbox"/> |  | <input checked="" type="checkbox"/>   | <input checked="" type="checkbox"/>   |
| Business intelligence: access to custom analytic support, as available             |                                     |  | <input checked="" type="checkbox"/>   | <input checked="" type="checkbox"/>   |
| Eligibility to participate in USCIPP's International Patient Experience Initiative |                                     | Yes – requires a one-time usage fee of \$2,000 for a dashboard license and a participation fee of \$3,000/year to participate in the International Patient Experience Initiative | Yes – requires a dashboard license (included with Premium membership) and a participation fee of \$3,000/year to participate in the International Patient Experience Initiative | Yes – requires a dashboard license (included with Premium Plus membership) and a participation fee of \$3,000/year to participate in the International Patient Experience Initiative; multisite systems may purchase additional dashboard licenses if geographically distinct clinical locations wish to run the International Patient Experience Initiative survey and independently benchmark their patient experience data and results |

#### **NCHL CROSS-MEMBER BENEFITS**

- Access to NCHL job board
- Access to NCHL's Competency Model
- Opportunity to participate in the National Health Leadership Survey/BOLD
- Access to NCHL's mentorship program
- Access to NCHL's white papers and other publications
- Opportunity to attend NCHL corporate webinars and coffee chats
- Membership recognition on NCHL social media channels, NCHL website and Annual Impact Report

**YOU'RE INVITED TO JOIN USCIPP TODAY!**  
 Email Alia Ibrahim, USCIPP's senior manager, at [uscipp@nchl.org](mailto:uscipp@nchl.org)